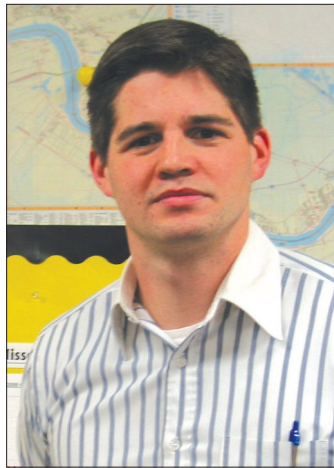


Whitener Snacks



Henry Guste
Chief Operating Officer

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Hurricane Katrina Puts CyberLock to the Test!

Challenge: Key Control and Shortages

Marc Whitener, owner and President, founded Whitener Snacks 18 years ago in Norco, a town just outside of New Orleans. Starting with three vending routes, Marc has grown the business into the largest vending company in the State of Louisiana, operating as Refreshment Solutions. In August of 2005, Hurricane Katrina put Whitener Snacks and CyberLock® to an extreme test. Henry Guste, Chief Operating Officer, says, “Many of our vending machines were submerged in mud and water and our warehouse suffered serious wind and rain damage. During clean-up three weeks after the storm, we were amazed to find that CyberLocks on the vending machines that had been submerged in mud and water were still working.”

Guste says, “We were experiencing serious shortages of products from our machines. We needed to know who was getting into or trying to get into our machines, and when. Key control was almost impossible. Each driver was carrying a lot of keys because we have so many different types of vending machines and styles of lock hardware on the machines.”

Solution: CyberLock

Whitener Snacks researched all the options and decided to go with CyberLock. They purchased their first CyberLocks in January, 2005, and quickly installed them on the machines that were experiencing the severest shortages. Today, CyberLocks are installed on a large percentage of the route machines. For added security, Whitener Snacks has a CyberLock cylinder in a deadbolt on the door to the Money Room and a number of CyberLock padlocks on the warehouse.

Each route driver carries only one key that is programmed to enter machines on their route. The system limits each driver’s access to specific machines at given times. The audit trail from the locks and keys is very important to them. Not only are they able to monitor who is getting into their machines, and when, but it lets them know who has attempted to open a machine without authorization. “We are pleased with the system, and recommend CyberLock for companies that are experiencing the problems we were having,” says Guste.